2017 Financial Highlights
Midwest Organic & Sustainable Education Service (MOSES)

Financial Summary

Income Allocations
- Conference: $659,875
- Grow Organic Programs: $213,623
- Operating Support: $45,721
- Sales/Goods Sold: $59,528
- In-kind Contributions: $54,351
- Special Projects: $247,026
- Total Income: $1,280,124

Expenses
- Programs: $1,104,970
  - Conference: $551,901
  - Projects & Services: $496,788
  - In-kind Donations: $56,281
  - Fundraising Expenses: $33,049
  - Management/Administration: $206,258
- Total Expenses: $1,344,277

Net Assets
- Operating Funds: $178,955
- Board-Restricted Funds: $311,440
- Grant-Restricted Funds: $63,376
- Total Net Assets: $553,771

Expense and Asset numbers are from audited financial statements for the MOSES Fiscal Year (Sept. 1, 2016 to Aug. 31, 2017). MOSES follows generally accepted accounting principles (GAAP) for nonprofits.

Supporters

Thanks to these Major Funders and Engaged Supporters for helping us provide training, guidance, and practical advice to encourage farmers’ success. We are grateful, also, to the 504 businesses and individuals who supported organic farming by donating to MOSES.

Major Funders
- Albers/Kuhn Family Foundation
- Annie’s, Inc.
- Blooming Prairie Foundation
- Ceres Trust
- Ciranda
- Clif Bar Family Foundation
- Farm Aid
- Frontier Natural Products Co-op
- McKnight Foundation
- Sustainable Ag Research & Education
- United Natural Foods Foundation
- USDA Beginning Farmer and Rancher Development Program
- USDA Conservation Innovation
- USDA Farm Service Agency
- USDA NRCS
- USDA Advocacy & Outreach
- USDA Risk Management Agency
- Wisconsin Specialty Crop Grant

Engaged Supporters
- Amy Alpine & John Grump
- Jay Arneson
- Gail Barber
- Hans & Katie Bishop
- Blue River Organic Seed
- Bull Family
- Christin Cleaver
- Crystal Creek Inc
- Kathleen & Jim Dyreby
- Fedsco Seeds
- Joyce Ford & Jim Riddle
- Grain Millers, Inc.
- James Greenberg
- Emilie Haigh
- Jeanne Helzer
- Jane Henner
- Jim Herold & Audrey Alwell
- Daryl Hinderman
- Bruce Johnson
- Dale & Norma Kirby
- Laura Lemieux
- Lorentz Meats
- Theresa Marquez
- Marsha Mason
- John & Lisa Mesko
- Tom & Cathy Morgan
- Mountain Rose Herbs
- Nature’s Organic Grist, LLC
- Sue Nielsen
- Anne & Jim Patterson
- David & Barb Perkins
- Steven Pincus & Beth Kazmar
- Rimol Greenhouses
- Sam & Vera Fund of The Minneapolis Foundation
- The Minneapolis Foundation
- Gregory Schweser
- John & Laurel Shea
- Margaret Smith & Doug Alert
- Starlight Farms, Inc
- Lori Tauting & Renee Tierney
- Thorvin
- Kari Wenger & Peter Henry
- Harold Wilken
- Dale & Ann Woodbeck

Funding Sources
- 54% Earned Income
- 18% Government Grants
- 13% Foundation/Business Grants
- 6% Individual Donations
- 4% In-kind Contributions
- 5% Sales

Expense Allocations
- Programs: 83%
- Administration: 15%
- Fundraising: 2%

Board of Directors:
- David Abazs
  Round River Farm
  Finland, Minnesota
- Mike Bollinger
  River Root Farm
  Decorah, Iowa
- Sylvia Burgos Tofnness
  Bull Brook Keep
  Clear Lake, Iowa
- Dave Campbell
  City Lake Organic Farm
  Maple Park, Illinois
- Dela Ends
  Scotch Hill Farm
  Bradhead, Wisconsin
- Carmen Fernholz
  A-Frame Farm
  Madison, Minnesota
- Melinda Hemmelgarn
  Food Sleuth
  Columbus, Missouri
- David Perkins
  Vermont Valley Community Farm
  Blue Mounds, Wisconsin
- Molly Rockamann
  Earth Dance Organic Farm School
  Ferguson, Missouri
- Darin Von Ruden
  Von Ruden Family Farm
  Westby, Wisconsin
- Carla Wright
  Savanna Hill Farm
  Cross Plains, Wisconsin

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