



REGIONAL TERRITORY SALES:

Headquartered in Woodstock, Illinois Farm Power Implements, Inc. is a premier leader in providing innovative state-of-the-art Organic and Conventional Farm Machinery.

We are currently looking for a highly self-motivated person with Agricultural Experience who wants to be on the leading edge of new farm technology in promoting cultivation, camera guidance systems, mechanical weeding and seeding of organic and conventional machinery to provide dealers and farms with maximum efficiency and productivity on their farms in weed control options to promote high yields in crops and soil preservation.

THE RIGHT TEAM MEMBER FOR THIS POSITION WILL:

- Have responsibility for a multi-state region in the Eastern Midwest area of the United States.
- A passion and experience for the agricultural industry and providing exceptional solutions to our customer base.
- Grow existing sales and market share by building and maintaining a dealer network within the region and working on direct sales with end users in non-dealer territories.
- Dedicated customer service and consultative marketing skills. Build true partnerships with dealers, sales personnel and farmers.
- Must attend regional dealer and farmer open houses, trade shows, field days and sales training sessions.
- Attend all required exhibitions and conferences in AOR.
- Must be able to travel for training, dealer and farm visits on a regular basis.
- Prospect 10 weeks per year. (Exhibitions & Conventions in addition).
- In peak seasons extended hours may be required in support of our product lines and dealer/customer requirements.
- Must assist customers and dealers within your region with parts, service and warranty department as needed.
- Always Promote Professional Company image.
- Must be able to travel internationally as required.

SKILLS REQUIRED:

- Individual needs a high degree of sales skills and motivational skills, must be self-directed in all tasks and duties.
- Infield setup with dealers and farmers is a must. Knowledge of mechanics is an asset.
- Must have a Valid driver's license.
- Leadership skills, trust development with both internal and external customers is a must for this position.
- Attention to detail and very diligent with follow ups (quotes, service support and sales support) for all dealers and farmers within your region.
- Farm Power Implements, Inc. offers very competitive compensation packages, incentives and health benefits.

Apply at wlundborg@farmpowerimplements.com